



Serving the People of Greater Newark

PRESENTED TO
SHARPE JAMES
SENATOR

MARCH 27, 2003



CATHEDRAL MISSION

COMPASSIONATE HEALTHCARE TO THE PEOPLE OF GREATER NEWARK DRIVEN BY OUR VALUES OF LOVE,
COMPASSION, JUSTICE, AND REVERENCE FOR LIFE

CATHEDRAL CHARACTERISTICS

- LEADING PROVIDER OF HEALTHCARE IN GREATER NEWARK
 - OVER 34,000 INPATIENT ADMISSIONS (1/3 OF ALL INPATIENT CARE IN NEWARK)
 - 100,000 AMBULATORY CARE VISITS
 - 90,000 EMERGENCY ROOM VISITS
 - \$36.5 MILLION IN CHARITY CARE PROVIDED
- LEADERSHIP IN CARDIOLOGY, INFECTIOUS DISEASES, BLOOD RESEARCH, EYE AND EAR, ORTHOPEDICS, OBSTETRICS, AND PEDIATRICS
- DEMONSTRABLY LOW COST AND HIGH QUALITY
- LARGE EMPLOYER IN GREATER NEWARK
 - OVER 3500 EMPLOYEES
 - 2500 ESSEX RESIDENTS, 900 FROM NEWARK
 - OVER 1700 PRACTICING PHYSICIANS



CATHEDRAL CAMPUSES

SAINT MICHAEL'S MEDICAL CENTER

- *337 bed regional tertiary care academic center in the heart of Newark's business and education districts (Central & South wards)*

SAINT JAMES HOSPITAL

- *191-bed community hospital in Newark's Ironbound section (East Ward)*

COLUMBUS HOSPITAL

- *210 bed community hospital located in the North Ward of Newark*

THE HOSPITAL CENTER AT ORANGE

- *303-bed community acute care hospital serving the Oranges*

POPE JOHN PAUL II PAVILION

- *190-bed long term care hospital serving the Oranges*

THE CATHEDRAL CENTER FOR OCCUPATIONAL HEALTH

- *Outpatient, occupational, and sports medicine facility located in the east ward*



CATHEDRAL PRINCIPLES

QUALITY

- Exceptional clinical outcomes
 - Open-heart mortality rate is among the lowest in the nation at less than 1.8%.
- Exceptional patient satisfaction

CLINICAL INTEGRATION - CENTERS OF EXCELLENCE

- Cardiology
- Cancer
- Infectious diseases
- Clinical laboratory services
- Orthopedics
- Obstetrics
- Eye & ear
- Pediatrics

ADMINISTRATIVE CONSOLIDATION

- Human resources
- Materials management
- Finance
- Public relations
- Marketing
- Fund development
- Building services
- Housekeeping
- Information technology
- Medical records

FINANCIAL SOLVENCY

COMMUNITY HEALTH



KEY INDICATORS, CY 2001, FY 2003

<u>VOLUME</u>	<u>CATHEDRAL</u>	<u>UNIVERSITY HOSPITAL</u>
INPATIENT ADMISSIONS	34,400	18,000
EMERGENCY ROOM VISITS	90,000	70,000
CHARITY CARE	\$36.5M @ Medicaid \$32.3M reimbursed 85,000 visits	\$83.4M \$81.9M 45,000
CARDIAC SURGERY CASES	700 127 from Newark	170 69
COST PER CASE	\$8,800 (SMMC)	\$13,800
CASE MIX INDEX	2.1 (SMMC)	1.8



CATHEDRAL CHALLENGES

Competitive Market

- ADVISORY COMMISSION ON HOSPITALS
- 15 HOSPITALS WITHIN 7 MILES OF CITY HALL
- CATHEDRAL CLOSED SAINT MARY'S AND MONTCLAIR

Community Health

- WOMEN'S AND CHILDREN'S HEALTH
- BEHAVIORAL HEALTH
- AMBULATORY CARE

University Hospital's Importance

University Hospital Cardiac Surgery

- COMBINED PROGRAM BENEFITS NEWARK, NJMS, UH, AND SMMC
- HIGH RISK ADJUSTED MORTALITY RATE. (3.64 / 2.89 / 1.75)
- CATHEDRAL PROVIDED CARDIAC SURGERY SERVICES TO NJMS AND TO UH UNTIL 1990

A New Hospital for the Oranges

- HCO IS OLDEST HOSPITAL IN THE STATE.
- LARGE EMPLOYER
- EOG (-10) OPERATING MARGIN
- NEED FOR A SINGLE HOSPITAL FOR THE ORANGES

Medical Malpractice

- Obstetrics and neurology ED coverage

Charity Care

